

Read Suggestions, Rules and Regulations, Pages 1 and 2.

TELEPHONE DIRECTORY

PINE CITY, HINCKLEY,  
SANDSTONE



JUNE, 1928

**HOTEL MADISON**

Telephone 36

HARRY MADISON, Prop., Sandstone, Minn.

*The largest, newest and most up-to-date hotel  
between the Twin Cities and Duluth*

Rooms with bath - - - Single \$1.75; Double \$3.00

With running water - - - Single \$1.25; Double \$2.00

*A Good Meal for 50c*

*Special rates by week or month*

**WE NEVER CLOSE**

# UNDERHILL GARAGE COMPANY

**Buick—Sales & Service—Chevrolet**

*Steam Heated Storage*

**Two Complete Wrecking and Towing Cars.**

**Full Line of Accessories, Tires, Gas & Oil.**

**We Repair and Service Any Make of Car.**

**Night and Day Wrecking Service.**

**—Sandstone & Rutledge—**

Tel. 64

Tel. 64

## Gillespie Auto Co.

Pine City, Minn.

*Telephone 8*

**OAKLAND                      BUICK                      PONTIAC**

*Sales and Service*

**Goodyear Tires      Exide Batteries**

**Mobiloil      Polarine Oils**

**Standard Gas**

# NORTHWESTERN BELL TELEPHONE COMPANY

GENERAL OFFICES, 420 3rd Ave. So., Minneapolis, Minn.

Glenn Allen, District Manager, Duluth, Minn.

Call "Repair Service" if your telephone is out of order.

Call "Chief Operator" to inquire about a call in the process of completion.

Call "Manager's Office" for all business transactions such as applications for service, changes in service, directory listings, directory advertising, inquiries regarding bills or charges, or to report unsatisfactory service of any kind.

## HOW TO USE THE TELEPHONE

Always obtain the correct telephone number from the directory before you make a call.

If the person you wish to speak to is not listed in the directory, call "Information."

Speak slowly, clearly and directly into the telephone, with your lips about one inch from the mouthpiece, so that you will not be misunderstood.

When you are through with a connection hang up the receiver and give one short turn with the crank.

When your telephone is not in use, always keep the receiver on the hook; otherwise your line will be out of order.

Answer your calls promptly. Failure to do so keeps the calling party waiting and may result in the loss of a message.

In answering a call, say for example "Mr. Jones speaking" or "Smith & Co., Jones speaking." This method of answering identifies you and saves time. It is desirable to answer calls in this manner both from business and residence telephones.

Because telephone numbers are subject to change, it is desirable merely to indicate on printed matter, signs, etc., that you have Bell telephone connection instead of using the number.

## LONG DISTANCE SERVICE

To make a long distance call, ask the operator for "Long Distance." When "Long Distance" answers, give her your name and telephone number and the details of the call, including the number of the desired telephone, if you know it. "Long Distance" will acknowledge your call and if the distant town can be reached promptly you will be asked to hold the line. If not, you will be informed that you will be called by the operator. Then hang up the receiver.

Different rates apply for the different classes of long distance calls. Information regarding the various classes and how each class can be used to the best advantage follows:

**A Station-to-Station Call** should be made when you will talk to anyone answering the telephone called, or when you feel that the person with whom you wish to talk, can be promptly summoned to the telephone by the person answering. An example of the proper way to place a station-to-station call is, to say to the operator, "I want to talk to anyone at John Smith's telephone at Redmond, Iowa." (Give the telephone number, if known, or the street address.)

Rates for station-to-station calls are lower than for the other classes of long distance service because less operator's labor and less use of the long distance lines and equipment are required to complete them.

**Evening Rates** apply on station-to-station calls from 7:00 to 8:30 P. M. during which time the charges are about 25% less than the day station-to-station rate. This reduction applies only when the day rate is 40c or more. The minimum reduced rate is 35c.

**Night Rates** are in effect on station-to-station calls from 8:30 P. M. to 4:30 A. M. during which time the charges are about one-half the day station-to-station rate. This reduction applies only when the day rate is 40c or more. The minimum reduced rate is 35c.

**A Person-to-Person Call** should be made when you wish to talk with a specified person. An example of the proper way to place a person-to-person call is, to say to the operator, "I want to talk with John Smith at Redmond, Iowa." (Give telephone number if known, or the street address.) The rate for this class of service is somewhat higher than for station-to-station calls. It requires more operator's labor and a

greater use of the long distance lines and equipment to locate a specified person and summon him to the telephone.

**An Appointment Call** is made when you arrange to talk with a specified person at a designated time. The rate for this class of service is about one-fifth higher than for a person-to-person call because of the additional work on the part of operators and use of long distance lines and equipment required to make an appointment with the called person first and then have him on the line to talk at the specified time.

**Messenger Calls**—When it is necessary to send a messenger to summon the person called to a telephone, it is a messenger call. The rate for this class of call is about one-fifth higher than for a person-to-person call plus the messenger charges because of the additional operator's labor and use of long distance lines and equipment required to complete a call of this kind.

**Reversal of Charges**—Charges may be reversed on all classes of long distance calls at any time without extra cost except station-to-station calls on which the rate is 20c or less, which take a slightly higher rate when sent collect.

**Report Charge**—A report charge is made on uncompleted person-to-person, messenger and appointment calls when failure to establish the connection is due to no fault of the telephone company. A report charge is also made on reversed station-to-station calls when the party answering at the called telephone refuses to accept the charge and as a result the call is not completed.

The report charge is about one-fourth of the station-to-station day rate. This charge is made to cover a part of the expense of the operators' time and the use of long distance lines and equipment in an effort to complete the call.

To obtain rates to any place, call "Long Distance." If you want to know the charges on a call at the close of your conversation, notify the long distance operator when you place the call.

Our Manager is anxious to give further information regarding our long distance service. Please feel free to call upon him.

## Directories

No change in listings will be made or new listings inserted in the next issue of the directory, unless the necessary work of making the change or installation involved is completed before the directory form closes for the printers. Therefore, all orders for changes or new listings must be placed with the company on or before May 10th. Orders received on or before the above date can usually be completed in time for the next issue of the directory, but it is desirable that orders for changes be received as much in advance of this date as is possible.

## Identification of Employees

Employees who are authorized to install, examine, change, or remove any of the Company's equipment at subscriber's premises are furnished with identification cards, which show the Company's name, the personal signature and description of the employee, and are countersigned by an official of the Company. Subscribers are earnestly requested to refuse access to their premises to persons unable to furnish proper identification.

## Rules and Regulations Governing Service Furnished by the Northwestern Bell Telephone Company

The following are the Rules and Regulations governing Subscribers' telephone service furnished by the Northwestern Bell Telephone Company.

### Use of Equipment by Subscriber

All telephone equipment furnished to subscribers shall be used only by the subscriber or members of his family, his guests or persons residing with him as members of his household, or by his agent or employees when engaged in his business; and shall not be used in any manner in competition with the business conducted by the Company. The equipment shall not be removed from the subscriber's premises except by an authorized employee of the Company, and shall be surrendered to the Company upon the termination of the subscriber's contract.

### Connecting With Other Equipment and Appliances

The equipment furnished by the Telephone Company shall not be connected with any other equipment and no instrument or appliance shall be connected to it. Telephone instruments have been designed to produce the best results and are necessarily sensitive and intricate. The various devices which are offered for sale, and which are supposed to improve transmission, eliminate noise, destroy germs, or afford other improvements, are not only unnecessary but generally cause trouble. In order to protect its service the Telephone Company will remove all such appliances.

### Right of Access to Premises

At all reasonable times the Company, through its authorized employees, shall have the right of access to the premises of the subscriber to install, inspect or repair the lines or equipment, or to remove them upon termination of the subscriber's right of use.

### Allowance for Failure of Service

The Company does not guarantee uninterrupted working of its lines or equipment. For any complete failure of service, however, of more than twenty-four (24) hours' duration, of which the Company is promptly notified in writing, a pro rata abatement of the contract charge will be made.

### Errors in Directories

The Telephone Company issues directories to assist it in furnishing prompt and convenient service, and it does not guarantee to its subscribers correct listings therein. Every precaution is taken to prevent errors and omissions, but they will occur and the Company assumes no liability for damages caused to a subscriber by such errors or omissions in its directories. Claims for damages on account of interrup-

tion to service due to errors or omissions in directory listings will be limited to a pro rata abatement of the charge for service in accordance with the portion of the subscriber's service affected; and in no event shall such damages exceed in amount one-half the regular rental of the subscriber for the period of time from the issuance of the directory in which such mistake occurred to the date when there is published a new directory containing the proper listing of the subscriber's name.

### Ownership of Directories

Telephone directories furnished subscribers are and remain the property of the Telephone Company and shall be surrendered upon deliverance of each later issue. No binder, holder, or auxiliary cover, except such as may be supplied by the Telephone Company, shall be used in connection with any directory furnished by the Telephone Company.

### Change of Numbers

The Company reserves the right to change the subscriber's telephone number or designation at any time.

### Charges for Moves

The subscriber will be required to pay the Company's customary charges for any change in the location of his telephone equipment made at his request.

### Advance Payments

The Company may at any time demand payment for service in advance of the establishment thereof.

### Outgoing and Incoming Service Privileges

The tariffs and rate schedules of the Company govern and fix the outgoing service of a subscriber and in no manner guarantee to him the same incoming service. All incoming service of a subscriber depends upon and is limited by the right of the calling subscriber to such service.

### Default of Payment or Other Breach of Contract

All bills are due when rendered, and are payable at the Company's business office. Failure to receive a bill, however, will not exempt the subscriber from prompt payment as required by his contract. In the event of any default of payment, or other breach of the terms of its service contract the Company reserves the right to at once discontinue the subscriber's service or disconnect and remove its telephone equipment.

## OUR COMPANY POLICY

This Company's success depends upon operating along lines that meet with public approval.

We endeavor to furnish dependable telephone service at the lowest rates at which such service can be furnished and yet pay good wages to our employees

and a reasonable return to our investors.

We want the public to know what we are doing at all times and why we are doing it, because only in that way can we expect to win and hold public confidence and good will.

# PINE CITY EXCHANGE

JAS. H. WANDEL, Manager

## A

Agnes Hotel	89
Albrecht F farm	34-F-11
Albrecht Wm farm	3-F-21
Alguire H farm	28-F-120
Allen R P office	70
Allen R P r	44
Ambroze Chas farm	25-F-3
Anderson A J farm	27-F-2
Anderson Alf H farm	21-F-121
Anderson John A farm	15-F-111
Anderson John H farm	25-F-20
Anderson P H farm	21-F-23
Anderson R C farm	21-F-310
Anderson & Baker garage Rock Creek	35-F-310
Appleby L F farm	16-F-3
Ardner Levi farm	14-F-4
Atkinson John r	22
Auers Otto farm	32-F-110
Ausmus August r	149-J
Ausmus Wm farm	40-F-2

## B

Babcock Fred r	212-W
Bader Jos farm	9-F-2
Baillif Alen farm	28-F-13
Baker F D farm	38-F-11
Baker W H farm	38-F-2
Ballata John farm	40-F-3
Bantleon Mrs Wm r	9
Barnes Harry farm	34-F-21
Barnum Eugene farm	18-F-3
Baron M B r	129
Bartles J r	7-F-22
Bartoo Jos farm	7-F-13
Bartos F r	187-W
Basta Jos farm	11-F-14
Battery E Stables 125th F A	97
Bauer John farm	40-F-4
Bazil Theo farm	11-F-2
Beaver Nick r	150-W
Becvar John farm	39-F-12
Bede J Adam r	115
Beery L E farm	33-F-11
Beiven Nick farm	20-F-2
Belle F S r	39-F-3
Bentley R D farm	3-F-11
Berglund A G farm	15-F-3
Beroun Creamery	13-F-12
Beroun Garage	12-F-111
Beroun Meats & Groc	13-F-120
Big Timber farm	7-F-11
Billger H T Grasston	32-F-120
Blanchard A E r	81
Blank Bernie farm	23-F-210
Blank Jacob farm	2-F-210
Blazek Joe farm	34-F-12
Blood O E farm	9-F-110
Blost P O farm	4-F-2
Blunck H F farm	9-F-12
Bogue Geo	168
Boo Ben r	156

Boo Clinton r	154
Borchers Herman r	49
Boreen Chester farm	6-F-110
Boreen Edwin farm	5-F-21
Bottin W farm	34-F-3
Boyle J D r	99
Brackenbury Wm farm	39-F-310
Breckinridge Mrs L E r	117
Brotanek Albert farm	23-F-4
Broz Emil farm	20-F-21
Broz Geo farm	1-F-4
Broz Henry farm	1-F-210
Broz Jos farm	1-F-2
Broz Louis farm	32-F-3
Bruning Wm farm	39-F-110
Buckley Frank farm	36-F-2
Buirge Henry	64-W
Burlingame Morris r	199-J
Busselmeier T Sr r	143
Busselmeier Ted r	26
Butler J B r	111-J
Buzzard H r	153-W

## C

Cabak Frank Brook Park	10-F-20
<b>CAMP PHARES</b>	3-F-2
Carlson Andrew farm	39-F-13
Carlson C E gen mdse	4-F-211
Carlson C E farm	27-F-21
Carlson C F Rock Creek	37-F-14
Carlson Elmer r	50-W
Carlson John farm	22-F-23
Carlson Roy r	86
Carpenter R G farm	39-F-4
Carrier W C r	80
Carroon Jas farm	15-F-12
Cash Store Rock Creek	35-F-23
Cerney Frank farm	8-F-112
Cerney Jos farm	8-F-120
Challeen A M store gen mdse	38
Challeen A M r	56
Challeen Wm r	166
Chalupsky A farm	13-F-30
Chalupsky J W farm	8-F-21
Chapel J E farm	15-F-31
Chmelik J farm	12-F-2
Chmelik I A	200
Christopher G R r	205-J
Chylik Jos W farm	10-F-3
City Meat Mkt	59
Clark Dr D M office	98-W
Clark Dr D M r	98-J
Clark E L farm	39-F-112
Clark W W r	93
Cleaver E A	170
Clementson Andrew r	17-F-3
Clyne J farm	13-F-5
Clyne John farm	38-F-12
Collins J M r	180
Connaker Andy farm	36-F-3
Connaker Mike farm	36-F-110
Connaker Tom farm	36-F-11
Cornelius Henry farm	39-F-30

## KLIEN'S DEPT. STORE

"If it comes from Klien's it must be good"

Direct buying at the mills and factories saves you the middleman's profit

The shopping center for bargains

SANDSTONE, MINN.

Telephone 3 W

Suits Made to Order

Phone 83

Cleaning, Pressing, Repairing

**MILGROM CLOTHING STORE**

Hart Schaffner and Marx Clothes

Clothing and Gent's Furnishings

PINE CITY, MINNESOTA

Cort Frank Jr farm	23-F-11
Cort Wm farm	23-F-3
County of Pine	
County Attorney Court Hse.	18
County Auditor Court Hse.	88
County Treasurer Court Hse.	103
Clerk of Court Court Hse.	125
Probate Judge Court Hse.	126
Register of Deeds Court Hse.	6
Sheriff Court Hse.	126
Supt of Schools Court Hse.	127
Cox Volney r	151
Cranton A W conf	40
Cranton A W r	133
Crofoot Ed farm	17-F-310

**D**

Dahl Jergen farm	21-F-112
Dahlstrom John farm	15-F-32
Daley Henry r	169-W
Dane H E farm	4-F-3
Daniels C O farm	21-F-410
Davis Harry farm	23-F-12
Deebach Geo r	30-F-3
Derr Robt r	41
Derr S H farm	34-F-2
Dipprey Geo farm	35-F-11
Doran Robt r	111-W
Dorr Geo	177
Dosey Julius r	43
Drimmel Anton farm	39-F-2
Drimmel Wm farm	39-F-14
Drummond J W	203
Dunham I W farm	17-F-11

**E**

Eachus Dr H T r	32-F-13
<b>EASTERN MINN POWER CO</b> office.	1
Eastern Minn Power Co power hse.	18-F-12
Eastern Minn Power Co steam plant.	31
Eastman F W r	128-J
Ellison Albert farm	11-F-31
<b>ENGELS MEAT MARKET</b>	85
Engel Pete r	110
Engler F H farm	25-F-111
Engler J F farm	25-F-11
Engler Mrs Wm r	202
Erhart Ed farm	2-F-23
Erhart Louis r	116-J
Erhart Wm farm	2-F-110
Erickson Israel farm	31-F-12
Erickson J A farm	35-F-12
Erickson J E & Son gen mdse Rock Creek.	35-F-4
Erickson O H farm	5-F-3
Ericsen Otto r	40-F-13

**F**

Fair Store gen mdse	16
Fairway Pavilion	193
Falta Frank Brook Park	10-F-310
Family Theatre	14-W
Farmers Exchange	101

Farmers & Merchants State Bank	54
Felegi Fred farm	23-F-32
Felton Leonard farm	21-F-32
Ferguson B W farm	33-F-2
First National Bank	5
Fisher Wm farm	34-F-111
Flaten Edna r	148-W
France Joe farm	23-F-5
Franta John farm	4-F-11
Franta Tom farm	28-F-11
Franta W J farm	28-F-3
Freeman Bros farm	22-F-2
Freeman Chas r	160
Friend Arthur r	149-W

**G**

Gabrielson Herbert r	158-W
Galek Andrew farm	17-F-12
Gardner Thos r	2-J
Gehl Filling Station	183
<b>GEHL OIL CO.</b>	159
Geisler Geo farm	38-F-4
<b>GILLESPIE AUTO CO.</b>	8
Giorvad Louis farm	21-F-111
Glaede Mrs Carl r	27
Glasow Walter F r	192-J
Gottry Frank r	147
Gottry W P r	68
Grandt H H farm	40-F-11
Grant Fred farm	33-F-4
Grant Gust farm	33-F-22
Grant Henry farm	21-F-13
Grant Otto farm	32-F-2
Gray C H farm	39-F-22
Gray R studio	67
Gray Richard r	189
Gregor Frank farm	21-F-33
Greig M L farm	35-F-110
Greig Robt r	182-W
Gross Mrs Anna farm	28-F-12
Gross Geo	2-F-111
Grothe Henry farm	24-F-11
Gunn A W r	100
Guptill Wm farm	8-F-12

**H**

Haavisto John farm	35-F-14
Haberman Pete Brook Park	34-F-22
Hady Bernie farm	9-F-3
Hady Mike farm	32-F-210
Hagen John T r	142
Haglin Ole farm	27-F-4
Hakes Ed r	3-F-14
Hamlin Phil r	197
Hammers Jesse farm	28-F-111
Hanchues F farm	28-F-4
Hancock Ben farm	10-F-32
Hanson Albert farm	27-F-12
Hanson Art farm	39-F-121
Hanson S E r	194

**PINE COUNTY OIL COMPANY**

A. BIEDERMANN, Manager

**CITIES SERVICE GASOLINE and OILS**

Telephone No. 185 or 206

**SERVICE AND QUALITY—Our Motto**



**WM. H. BARNICK — AUCTIONEER**

Able and Dependable Services Guaranteed, Sales Anywhere.

Also Dealer in Real Estate. Fine farms to sell, rent or exchange in Pine County.

When you want to BUY or SELL any kind of property, and get a fair deal, Call on—

**BARNICK Sandstone Tel. 51W**

Hanson Mrs Swan farm	27-F-13
Hardina Albert r	199-W
Hardina John farm	11-F-21
Haug Martin P farm	17-F-4
Haug Ole P farm	17-F-31
Haug P farm	5-F-111
Havel Ludvig farm	7-F-2
Hawkins Farm	2-F-11
Hawkinson Chas farm	22-F-111
Haynes David farm	28-F-22
Haynes Geo farm	40-F-110
Headquarters Battery E 125th F A	19
Heath Mrs Sam r	148-J
Hegstrom Victor farm	19-F-20
Hejny Albert farm	19-F-23
Hejny Garage	12-F-11
Hejny Jas Beroun	12-F-310
Hejny Jos A farm	19-F-13
Henderson A T farm	34-F-110
Henderson Elmer farm	34-F-120
Herrud Ed farm	17-F-310
Herrud Ole farm	17-F-120
Heyda John farm	11-F-12
Heyn Geo r	187-J
Hineger Joe farm	2-F-31
Hinze Arnold farm	35-F-111
Hinze Ernest farm	28-F-110
Hodge W G real estate	136
Hodge W G r	122
Hoefler Emil r	137
Hoefler Emil r	87
Hoefler Henry r	130
Hoffman Herman farm	7-F-4
Hohn Drug Store	29
Hohn W G r	74
Holetz Bros garage	77-W
Holetz Jos r	77-J
Holetz Richard r	165
Holler I A r	2-W
Holmberg Carl r	141
Holmberg Eric farm	27-F-310
Holt Ira C r	204
Holt R J Rock Creek	31-F-13
Horn Henry farm	12-F-210
<b>HOTEL AGNES</b>	89
Houde Wm farm	12-F-110
Houdek John farm	4-F-12
Houdek Jas farm	24-F-4
Howard Guy farm	1-F-211
Howard H D farm	25-F-31
Huber Eli r	51-J
Huber W P r	51-W
Hustak Andrew farm	24-F-310
Hustak John farm	24-F-3
Hustak Mike farm	8-F-310
Husted Frank farm	10-F-130
Hunt B A r	121
Hurley Jas r	106
Hurley Michael B atty	105
<b>I</b>	
Intestate Lumber Co office	178-J
Intestate Lbr Co	113
Intestate Lbr Co	13-F-4
Intestate Hotel farm	32-F-13

<b>J</b>	
John Barber Shop	58
Johnston Andrew farm	21-F-14

Jackson Produce Co office	17
Jacobson A farm	17-F-21
Johnson Albert farm	24-F-210
Johnson Andrew farm	22-F-32
Johnson Axel farm	27-F-22
Johnson B farm	15-F-22
Johnson Carl farm	31-F-3
Johnson Rev Claus	27-F-23
Johnson Eric M farm	27-F-220
Johnson Frank farm	27-F-20
Johnson Fritz r	71-W
Johnson Hamlet farm	27-F-11
Johnson J E farm	24-F-13
Johnson J N farm	27-F-33
Johnson Ludvig farm	27-F-121
Johnson Otto farm	17-F-2
Johnson P O farm	27-F-31
Johnson Swan farm	35-F-120
Jones F G r	135-W
Jordan Pool Hall	119
Jordon Fred A r	64-J
Jorgenson H r	132
Josevsky Walter farm	2-F-220

**K**

Kadous Claus farm	22-F-3
Kaelble Fred farm	35-F-210
Karas Anton farm	4-F-31
Karas F J farm	5-F-11
Karas Frank Sr farm	11-F-110
Karas Jim farm	11-F-23
Karas Joe farm	33-F-31
Karas John farm	11-F-11
Karban Bros farm	13-F-23
Karnick John farm	15-F-13
Karsky Jack r	131
Kelley C W r	178-W
Kenna Mrs Amanda r	158-J
Keonitz W J r	181
Kick Geo farm	14-F-3
Kitchen Arthur farm	18-F-2
Klande Paul farm	6-F-3
Knights of Pythias hall	91
Kogle F R r	135-W
Korbel Mrs Anna r	55
Kotek Mike farm	11-F-120
Kozisek Joe farm	10-F-111
Kraft H farm	2-F-3
Krech L H r	207
Kruse Casper farm	32-F-11
Kruse Ed farm	6-F-2
Kryzer Frank farm	7-F-320
Kryzer J J farm	8-F-210
Kryzer Joe farm	8-F-22
Kryzer J W farm	8-F-20
Kryzer Kris r	8-F-110
Kub Albert farm	8-F-121
Kub Joe farm	7-F-112
Kubat Walter farm	39-F-210
Kubesh Geo Brook Park	10-F-410
Kunesh F J farm	9-F-11
Kurzahls Henry farm	38-F-120
Kuzel J B farm	8-F-11
Kvech A J farm	31-F-120

**L**

Lahodney Mrs A A r	146
Lamberts Grocery	37
Larson L S farm	32-F-5
Leader The store	184
Leo Rev Father r	47

Dr. James Slaven

DRS.  
Slaven & Sculley  
DENTISTS

Dr. J. J. Sculley

Phone 61

Pine City

Lewellyn Chas Brook Park	10-F-210
Lindberg O farm	4-F-21
Lindquist Allen r	72-J
Lindquist Jonas farm	17-F-32
Lindstrom Chas farm	27-F-32
Lindstrom Geo farm	27-F-113
Lisk Earl farm	22-F-120
Loy Darwin farm	33-F-3
Lones M r	57-J
Lundine Albin farm	11-F-4
Lyseth Ole farm	38-F-310

## M

McAllen P W farm	32-F-4
McEachern W S r	108
McKusick Fred r	52
Machart Frank farm	7-F-14
Madden J J conf & feed store	4
Madden J J r	78
Madison Carl farm	2-F-5
Madison E farm	2-F-4
Magnuson Oscar farm	27-F-111
Mall C A farm	32-F-121
Marchart W A farm	7-F-14
Marsonneuve Phil r	212-J
Martin Sam farm	27-F-112
Martinson Geo farm	27-F-210
Martinson Louis farm	4-F-111
Masonic Temple	138
Mattson Hilding farm	23-F-23
Mattson Isaack farm	22-F-4
M E Parsonage	167
Meier August farm	23-F-110
Merleen Adolph farm	39-F-24
Merriman R farm	25-F-211
Meyers Fred farm	40-F-120
Michael E J farm	30-F-2
Michael Fern r	205-W
Mikiska Store	13-F-110
Milgrom Clothing Store	83
Milgrom Louis r	191
Miller E B farm	21-F-211
Miller Fred farm	38-F-31
Miller J P r	92-J
Minar Chas F farm	24-F-21
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Charges for long distance calls where you are willing to talk with anyone at the telephone called can be reversed when the rate is 25 cents or more. Charges for any amount on all other classes of calls, also may be reversed.



## Long Distance Cost Less Than a Cent for Each Dollar of Sales

Salesmen for a soap company sold \$6,000 worth of soap over the long distance telephone in one afternoon. The long distance charges were only \$40. This is less than one cent for each \$1 in sales.

This firm is only one in thousands which has given "long distance" an indispensable place on its sales force.

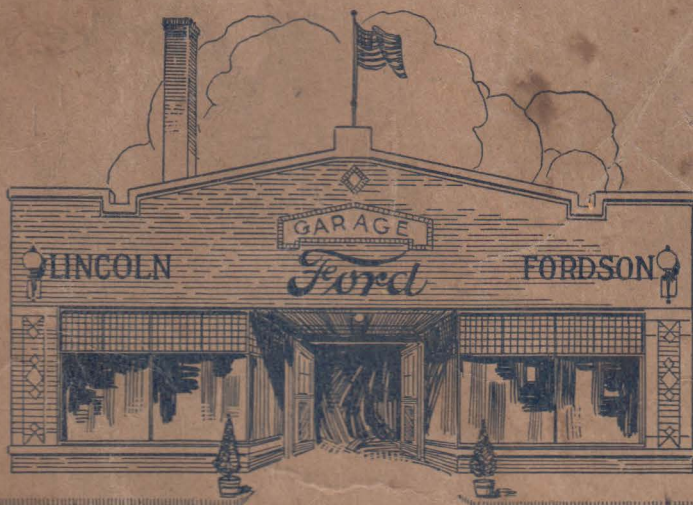
No matter what you sell, "long distance" can help you cover your territory more intensively in the shortest possible time and at low cost.



**NORTHWESTERN BELL TELEPHONE COMPANY**  
**BELL SYSTEM**

*One Policy - One System - Universal Service*

# PINE CITY MOTOR CO. AND HINCKLEY MOTOR SALES



*"The House That Satisfies"*  
**FORD PRODUCTS**  
SALES and SERVICE

Wrecking Service — Repairing Service  
on Any Make of Car

## STORAGE

TIRES  
TUBES  
ACCESSORIES

Telephone  
Pine City - 94  
Hinckley - 94

GASOLINE  
OILS  
GREASES